

Assumptions about people at work

Here is a list of assumptions about people at work. Consider these statements and state whether you agree or disagree with them. Rate them accordingly – 100% for total agreement or 0% for total disagreement. There will be cases where you will neither totally agree nor disagree so please rate accordingly.

Note: A rating of exactly 50% is not acceptable

	Rating %
1. People dislike work and will avoid it if they can.	<input type="text"/>
2. People will direct themselves towards acceptable targets.	<input type="text"/>
3. The personal and work targets people set for themselves are more effective, and often more demanding than those imposed upon them.	<input type="text"/>
4. People must be forced to produce the right effort.	<input type="text"/>
5. People are motivated mainly by money.	<input type="text"/>
6. People would rather be directed than accept responsibility.	<input type="text"/>
7. Work is necessary to a person's psychological growth and personal development.	<input type="text"/>
8. People have considerable creativity and ingenuity which are grossly underused.	<input type="text"/>
9. People will work more effectively when they fear their job is under threat.	<input type="text"/>
10. Under the right conditions people will look for ways to realise their own potential.	<input type="text"/>
11. People have little creativity except when it comes to getting round management rules.	<input type="text"/>
12. Under the right conditions people will seek, and accept, responsibility.	<input type="text"/>
13. People want to be interested in their work and, under the right conditions they can enjoy it.	<input type="text"/>