

Meta Frame:
You have that simplified belief because you don't have model that allows you to explore and track and test all of the complex variables that contribute to the process of life and death

Reality Strategy:
How would you know if that wasn't true?

Model of the world:
Not many medical people have that belief

Apply to self:
That belief has spread like cancer

Change frame size:
If everyone had that belief, we'd never have a hope of finding a cure

Apply to self:
That's a pretty deadly belief to hang on to

Hierarchy of Criteria:
Don't you think it's more important to be Genuine than to tell people what they want to hear?

Intent:
I know you want to prevent false hope, but you are preventing any hope at all

Cancer

=

Death

Consequence: Beliefs like this tend to become self fulfilling prophecies because people stop exploring their options

Redefine:
It's not the cancer that causes death it is the weakened immune system

Chunk Up:
Are you saying that one change or mutation in a small part of the system automatically causes destruction of the whole system?

Chunk Down:
Which cancers specifically?
How specifically does it cause death?
Death?

Redefine:
Cancer doesn't cause death, it causes fear

Counter Example:
Have you ever heard of anyone who had cancer and lived?

Metaphor:
Parallel – I had a friend who...
Isomorphic – Alice in Wonderland

Another Outcome:
The real issue isn't what causes death but what causes life and health