

Homework: Rep. Systems

Representational Systems:

How many of your friends share preferred Rep Systems with you? How do you know? Watch TV, especially interviews. What Rep Systems are people using?

Do their words match their body language?

Practice using different Rep Systems in your own communication.

What do you notice?

Read a book. What do you notice about the language?

Is there a predominant Rep System?

Notice people's eye accessing cues.

Ask a series of general questions.

What happens to their eye movements?

What did you learn?



